

TRANSFER YOUR MICROSOFT BILLING TO STRATOSPHERE NETWORKS FOR MAJOR SAVINGS

STRATOSPHERE
NETWORKS

Have you assessed your Microsoft licensing recently?
If not, you're probably spending too much.

You could save thousands or even tens of thousands of dollars per year by taking just one hour to send us a copy of your current bill and review our pricing. Transfer your billing to us as your Microsoft Cloud Service Provider and enjoy these perks:

- Better Pricing
- Improved Security Microsoft
- Licensing Optimization

Case Study: Microsoft Licensing Audit IDs Significant Savings For Networking Solution Provider

Company Background

The client is a Chicago-based company with approximately 1,300 employees that offers fully integrated network solutions.

Business Challenge

The client already had a large Office 365 subscription and sought our assistance in identifying the best Microsoft 365 plan for their business and consolidating their licensing to contain costs.

Stratosphere Networks Solution

The client underwent a comprehensive audit of their Microsoft licensing, including thorough reviews of:

- Endpoint management
- End user accounts and subscriptions (including use cases and security risks)
- Third-party Software as a Service (SaaS) product usage and potential to consolidate by switching to Microsoft Cloud Services

Based on the audit, the client received the following recommendations:

- Move to Microsoft 365 E5, E3 and F3 USLs
- Consolidate endpoint management with System Center Configuration Manager and integrate Mobile Device Management with Intune
- Standardize deployments to Windows 10 Enterprise and upgrade to Microsoft 365 Apps for Enterprise
- Switch from a third-party cloud phone system to the unified communications capabilities included with Microsoft 365 E5 (Microsoft Teams for cloud PBX/unified communications)
- Transition from a third-party endpoint security solution to Microsoft Defender for Endpoint
- Replace third-party anti-virus software with Windows Defender Antivirus
- Switch from a third-party business intelligence solution to Microsoft Power BI
- Review and remediate all identified user account risks
- Switch to Stratosphere Networks as their Microsoft Cloud Services provider for lower pricing

Benefits

The recommendations that resulted from their Microsoft audit will produce the following business benefits:

- Savings of over \$20,000 per year
- Improved security due to remediated user account risks and standardized deployments
- Maximized return on Windows and Office investments
- Streamlined software deployment and management

Overall, a thorough Microsoft and Office 365 review can lead to not only lower expenditures but also a more secure infrastructure that drives productivity.

To learn more about our Microsoft licensing audit process and uncover thousands in potential savings per year, give us a call at [877-599-3999](tel:877-599-3999) or email sales@stratospherenetworks.com.