



VENTURE CAPITAL AND PRIVATE EQUITY FIRM CASE STUDY



COVERAGE PLAN

Comprehensive MSP and managed cybersecurity.

COMPANY BACKGROUND

The client is a venture capital and private equity firm focused on building a portfolio of innovative organizations.

BUSINESS CHALLENGE

The client wasn't satisfied with the level of support offered by their previous IT services supplier. They decided to engage with Stratosphere Networks because we offer an overall better support structure for their team and employ a more personalized approach to IT solutions and services.

STRATOSPHERE NETWORKS SOLUTION

Our team has assisted the client in numerous ways that have helped them streamline operations, improve their infrastructure and limit spending. We've supplied them with the following services and solutions:

- ★ Migration of data and systems to the cloud (Migration to Microsoft Office 365, Deployment of a new cloud phone system, while still leveraging their previous investment in on-premise infrastructure, including phones and handsets)
- ★ Consolidation of on-premises servers for two offices
- ★ Migration to a fiber solution for dedicated cloud phone system bandwidth (Decommissioned legacy PRI service)
- ★ Installation of a new next-gen firewall and switches
- ★ Multi-factor authentication (MFA)
- ★ Data backup services
- ★ Microsoft Office 365 Advanced Threat Protection (ATP)
- ★ Data protection services
- ★ Trusted advisor services (Procurement, Embedding various IT solutions, Strategic approach to IT)

We've also begun providing similar services to the client's portfolio companies.

BENEFITS

Stratosphere's managed services and trusted advisor services have helped the client achieve overall success and gain a competitive edge in a number of different ways.

- ★ Cost savings from various projects, such as migration to the cloud and revamping infrastructure
- ★ Lower data breach risk level and more robust IT security, due to solutions like ATP and MFA
- ★ Greater productivity and efficiency resulting from cloud solutions, like the Office 365 suite and cloud phone system
- ★ Access to an extensive network of leading IT solution suppliers and expert guidance in solution selection, road mapping and overall strategy from our team of trusted advisors

Ultimately, our solutions and services empower the firm by containing costs, boosting efficiency and giving them access to the high-performing IT infrastructure and services they need to reach and maintain optimal performance.

