



# MICROSOFT LICENSING AUDIT IDs SIGNIFICANT SAVINGS FOR NETWORKING SOLUTION PROVIDER



## COMPANY BACKGROUND

The client is a Chicago-based company with approximately 1,300 employees that offers fully integrated network solutions.

## BUSINESS CHALLENGE

The client already had a large Office 365 subscription and sought our assistance in identifying the best Microsoft 365 plan for their business and consolidating their licensing to contain costs.

## STRATOSPHERE NETWORKS SOLUTION

The client underwent a comprehensive audit of their Microsoft licensing, including thorough reviews of the following:

- ★ Endpoint management
- ★ End user accounts and subscriptions (including use cases and security risks)
- ★ Third-party Software as a Service (SaaS) product usage and potential to consolidate by switching to Microsoft Cloud Services

Based on the audit, the client received the following recommendations:

- ★ Move to Microsoft 365 E5, E3 and F3 USLs
- ★ Consolidate endpoint management with System Center Configuration Manager and integrate Mobile Device Management with Intune
- ★ Standardize deployments to Windows 10 Enterprise and upgrade to Microsoft 365 Apps for Enterprise
- ★ Switch from a third-party cloud phone system to the unified communications capabilities included with Microsoft 365 E5 (Microsoft Teams for Cloud PBX/Unified Communications)
- ★ Transition from a third-party endpoint security solution to Microsoft Defender for Endpoint
- ★ Replace third-party anti-virus software with Windows Defender Antivirus
- ★ Switch from a third-party business intelligence solution to Microsoft Power BI
- ★ Review and remediate all identified user account risks
- ★ Switch to Stratosphere Networks as their Microsoft Cloud Services provider for lower pricing

## BENEFITS

The recommendations that resulted from their Microsoft audit will produce the following business benefits:

- ★ Savings of over \$20,000 per year
- ★ Maximized return on Windows and Office investments
- ★ Improved security due to remediated user account risks and standardized deployments
- ★ Streamlined software deployment and management

Overall, a thorough Microsoft and Office 365 audit can lead to not only lower expenditures but also a more secure infrastructure that drives productivity.